School Terms & Policies

Salesperson Advanced Real Estate Principles: Unit 2 Course

These terms and school policies are considered part of the Unit 2 Enrollment Agreement.

The SC Real Estate Commission has approved these five modules.

Unit 2 consists of the five modules listed below.

Module A Monday Agency and Property Disclosure
Module B Tuesday Real Estate Contracts
Module E Wednesday Investment and Taxation
Module C Thursday Ethics and Real Estate

Module D Friday Measurement and Valuation

- 1. Anyone who pays the class fee may attend these classes without discrimination. Each module is a separate course and individually they are priced at \$80 each. We discount them to \$60 each when all five are paid for before attending the first class. The total price when all five are taken in one week is \$300. When all are paid for, classes may be split into subsequent months for an additional split fee of \$10 per additional month.
- 2. **Splitting**—You may elect to split the modules over a maximum of **five (5) consecutive months**. The cost is \$10 per additional month. All modules must be completed within the five-month period or there will be an additional \$50 charge per class beyond the five-month period.
- 3. **Refund and Policy**—To get a refund for the Monday class, you **MUST notify us by 3:00 p.m. on the Thursday before class starts.** If you do, you may elect to transfer to another of our Unit 2 classes or request a full refund. Refunds will be paid within 10 days of request. **If you are going to miss any of the other modules (classes) you must notify us not later than 10:30 a.m. the day before any module you will miss. See #6 NO SHOW Policy.**
- 4. Attendance Requirements/Tardiness—Attendance of the entire *six (6) hours and pass the module exam. *A maximum of fifteen (15) minutes per 6-hour module may be missed. There is no way to make up time missed exceeding 15 minutes.
- 5. **Withdrawal policy**—If you must leave class early, there will not be a refund for that day; however, you may transfer to another month for the \$10 split fee. If you elect to withdraw completely after starting a class and give notice not later than 10:30 a.m. on that day, classes already attended will be charged at the rate of \$80 per day and any balance will be refunded. Refunds will be paid within 10 days of request.
- 6. NO SHOW Policy—Each day is a separate class. If you don't attend a Module and don't give notice as above, you will need to pay again \$60 for the class you missed.
- 7. **Transferring**—After starting the course, changing your schedule to transfer any of the other modules to another month requires notice **not later than 10:30 a.m. on the day before** the **scheduled** module you will miss. Transferring with timely notice will be treated the same as splitting and will only cost \$10.
- 8. **Returned checks**—\$35 will be charged if your check is returned for any reason.
- 9. **Module Exams**—There is a 20-question multiple choice exam at the end of each module. The minimum passing score is 70% or 14 questions correct. Anyone who fails to get 14 questions correct will be given a makeup exam as soon as the class is over on that same day.
- 10. During class, **cell phones must be turned off, not left on silent or vibrate**. Tape-recording any of our classes is not permitted. Use of computers in the classroom is not allowed.
- 11. No unrelated reading materials, computer games, etc. are allowed during class.
- 12. The instructor has the right to have any disruptive student removed from class.