

School Terms & Policies:

Salesperson Fundamentals (Pre-License) - Unit 1 Course

These terms and school policies are considered part of the Unit 1 Enrollment Agreement.

1. Anyone who pays the tuition may attend this course at Wyatt Institute without discrimination. SC law requires a high school diploma or equivalent and other requirements to get a real estate license.
2. **Refund Policy**—To receive a refund, you **MUST provide timely notice by notifying us by 4:00 p.m. on the Thursday before class starts**. If you do, you may elect to transfer to another of our Unit 1 classes or request a full refund, **less \$40 if you received the textbook in advance**. Textbooks are not returnable. Refunds will be paid within 10 days of request. **If you don't attend and don't give required notice by 4:00 p.m. on the Thursday before class starts, you will forfeit \$250.**
3. **Attendance Requirements**—Attendance of all fifteen 4-hour sessions is mandatory. The class exam is given in the 15th session. No more than a total of 60 minutes may be missed without make-up.
4. **Withdrawal policy**—If you drop out after starting the class, you will not receive a refund.
5. **Transferring**—If you must drop out or miss more than 3 sessions, but desire to finish the course, you may transfer, beginning with the next session in another Unit 1 class within the next 3 calendar months. **Transfer forms are provided in the notebook**. The transfer deposit is \$50 which will be refunded if you attend the classes. To repeat already attended sessions, the charge is \$20 per session repeated.
6. **Tardiness**—Plan to be on time to class. Students who miss 60 minutes or more in a single 4-hour session must view that entire 4-hour session on video in our office. Anyone who accumulates tardiness of more than 60 minutes must view a video of any 4-hour session.
7. **Absence**—Up to three (3) missed 4-hour sessions may be made up on video in our office. Missing more than three 4-hour sessions requires the student to transfer to complete those sessions.
8. **Video Make-up or review schedule**—Monday through Thursday is 8:30 a.m. to 12:05 p.m. and 1:05 p.m. to 4:40 p.m.; Friday is 8:30 a.m. to 12:05 p.m. only. Please bring a laptop or tablet and headphones or earbuds. **If you need to use our laptop, please schedule it in advance. We only have 2 to lend.**
9. **All missed sessions must be made up and exam taken within 3 months of the date the class starts on your enrollment agreement.**
10. **Returned checks**—\$35 will be charged if your check is returned for any reason.
11. **Final exams**—To receive a Certificate of Completion, you must get 56 correct of the 80 multiple choice items on the national exam and 21 correct of the 30 multiple choice items on the state-specific exam. You will be able to see the exam and ask questions after all exams are graded. Exam time is included in the 60 hours. You may not leave early on exam day even if you finish the exam early.
12. **Retake Exams**—Any student who doesn't pass the final exam may take one (1) retake exam free of charge. Before taking the retake exam, the student may watch videotapes free of charge on any or all subject areas. **A maximum of two additional retake exams may be taken for \$30 each. After that, no further retakes will be given under any circumstances.** No retake exams will be given after one hundred twenty (120) days from the date your class starts.
13. **Guarantee**—After passing the Wyatt Institute course, students who take the SC licensing exam within **two (2) months** and do not pass, may re-enroll within six (6) months from the date on this agreement (*free of charge). *A deposit of \$300 is required, but it will be returned IF you attend **all 14** of the class lecture sessions. Full tuition will be charged to re-take the course after six months from the date on this agreement.
14. During class, **cell phones must be turned off, not left on silent or vibrate**. Tape-recording, use of computers, unrelated materials, text messaging, etc., are NOT allowed during class. Watches may not be in the classroom during the final exam.
15. The instructor has the right to remove disruptive students from class.

Call Wyatt Institute at 864.233.1514, if you have **ANY** questions about these terms and policies **BEFORE** registering for class.